



CLIENT ACCESS USER GUIDE

CenterOneFinancial.com



Privacy Statement

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We value our customers' privacy and, as required by law, the following describes important information regarding how we collect public and nonpublic personal information, how the information is disclosed, and your rights to opt-out of us disclosing certain information. Please review this information carefully.

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We collect nonpublic personal information about you from the following sources:

Information we receive from you on applications or other forms;
Information about your transactions with us or others;
Information provided by you on our website(s); and
Information we receive from a consumer reporting agency.

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We may disclose the following kinds of nonpublic personal information about you to both affiliated and nonaffiliated companies:

Information we receive from you on applications or other forms, such as your name, address, social security number, e-mail address, and phone number;
Information about your transaction with us or others, such as your Vehicle Identification Number, account balance, payment history, and remaining payments; and
Information we obtain during your visit to our website(s) (such as provided through online forms and online information collecting devices known as "cookies").

We may disclose nonpublic personal information about you to the following types of affiliated and nonaffiliated third parties:

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Non-financial companies, such as automobile dealers, other retailers and direct marketers; and
Other third parties, such as independent contractors and consultants who help us administer your account or market products to you.
Affiliated third parties are companies under common control or ownership of World Omni Financial Corp.'s parent company, JM Family Enterprises, Inc.*
Nonaffiliated third parties are companies not under common control or ownership of World Omni Financial Corp.'s parent company.

If you prefer that we not disclose nonpublic personal information about you to affiliated and nonaffiliated third parties, you may elect to opt-out of these disclosures; that is, you may direct us not to make those disclosures (other than disclosures permitted by law) by calling us toll free at 1-800-553-0159.

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We may also disclose nonpublic personal information about you to affiliated and nonaffiliated third parties as permitted by law. For example, information may be provided to government entities in response to subpoenas. It may also be shared as part of the routine course of business, such as with consumer credit reporting agencies, investors, collection companies, and selected vendors of World Omni Financial Corp. You may not opt-out of us sharing this type of information with these affiliated and nonaffiliated third parties.

We may also disclose all of the information we collect, as described above, to companies that perform marketing services on our behalf or to other financial institutions with whom we have joint marketing arrangements. You may not opt-out of us sharing this type of information with these types of affiliated and nonaffiliated third parties.

VERMONT and CALIFORNIA RESIDENTS

We will not share any of the personal information that we collect about you with affiliated or nonaffiliated or marketing companies without your express written consent, except as otherwise explained in this Notice.

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If you and one or more other customers jointly obtain a financial product or service from us ("joint accountholders"), we will apply an opt-out instruction that we receive from any joint accountholder to all joint accountholders on that account with respect to that account. Any joint accountholder may exercise this opt-out right.

INFORMATION SECURITY

We restrict access to nonpublic personal information about you to those individuals who need to know that information to provide products or services to you. We maintain physical, electronic, and procedural safeguards that comply with federal regulations to guard your nonpublic personal information.

FORMER CUSTOMERS' INFORMATION

If you have an inactive or closed account(s) with us, we will continue to adhere to the policies and practices described in this Notice.

CHANGES TO THE POLICY

We reserve the right to modify or supplement this privacy policy. If material changes are made, we will provide a revised policy to all current customers.

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(05/04)

AGREEMENT OF TERMS OF USE

THIS AGREEMENT OF TERMS OF USE (this "Agreement") is made as of this day, by and between World Omni Financial Corp. d/b/a CenterOne Financial Services, a division of World Omni Financial Corp. ("CenterOne") and you. This Agreement sets forth the terms and conditions that apply to your access and use of the Internet website owned by World Omni Financial Corp., located at the URL www.evrms.com ("evrms.com").

Applicability of Agreement

This Agreement is intended to apply to CenterOne and the website www.evrms.com ("evrms.com").

Your Right to Access and Use evrms.com

The right to access and use evrms.com is personal to you and is not transferable by you to any other person or entity. You are only entitled to access and use evrms.com for lawful purposes and pursuant to the terms and conditions of this Agreement.

By accessing and using evrms.com (other than to read this Agreement), you agree to comply with all of the terms and conditions of this Agreement, including any changes or revisions to this Agreement, which CenterOne, in its sole discretion, may make in the future.

Any action by you that, as determined by CenterOne, in its sole discretion, restricts, inhibits or prevents you or any other user from accessing, using or enjoying evrms.com shall not be permitted, and may result in your loss of the right to access and use evrms.com.

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AGREEMENT OF TERMS OF USE (Continued)

Equipment and Related Costs

You are responsible for obtaining and maintaining all telephone, computer hardware and other equipment needed to access and use evrms.com, and all costs and fees associated with Internet access or long distance charges incurred with regard to your access and use of evrms.com.

Termination of this Agreement

You may terminate or opt out of this Agreement at any time by contacting CenterOne at info@ctrone.com. Termination or opting out of this Agreement by you shall result in your loss of the right to access and use evrms.com.

CenterOne may terminate this Agreement at any time, without prior notice, for any reason, or for no reason, which CenterOne shall have no obligation to disclose to you.

Limitations on CenterOne' Liability

CENTERONE SHALL IN NO EVENT BE RESPONSIBLE OR LIABLE TO YOU OR ANY THIRD PARTY, WHETHER IN CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE) OR OTHERWISE FOR ANY SPECIAL, INCIDENTAL, INDIRECT OR CONSEQUENTIAL DAMAGES, INCLUDING, BUT NOT LIMITED TO, DAMAGES FOR ANY LOSS OF PROFIT, REVENUE OR BUSINESS, AS A RESULT OF:

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(ii) YOUR DOWNLOADING OF ANY CONTENT FOR YOUR PERSONAL, NON-COMMERCIAL USE;

(iii) YOUR DOWNLOADING OF ANY CONTENT AS MAY BE PERMITTED BY CENTERONE BY CENTERONE'S PRIOR WRITTEN PERMISSION REGARDING THE SAME; OR

(iv) YOUR RELIANCE OR USE OF CONTENT DISPLAYED, OFFERED, PROMOTED OR ADVERTISED ON evrms.com.

Indemnification

You shall defend, indemnify and hold harmless CenterOne and its respective officers, directors, shareholders, employees, independent contractors, agents, representatives and affiliates from and against all claims and expenses, including attorneys' fees, arising out of, or attributable to: (i) any breach or violation of this Agreement by you; and (ii) any access or use of evrms.com.

Third Party Rights

This Agreement is for the benefit of CenterOne, its parent, affiliates, and third party licensors, each of which shall have the right to enforce and assert the terms and conditions of this Agreement directly against you on their behalf.

Amendments

CenterOne reserves the right to amend this Agreement at any time in its sole discretion and without notice. Changes, revisions or deletions with regard to this Agreement shall be effective immediately upon their inclusion in, or deletion from, this Agreement and the posting of the same in this Agreement on evrms.com.

You are encouraged to revisit this Agreement from time to time in order to review any changes that have been made. Your continued access and use of evrms.com following the posting of any such changes shall automatically be deemed your acceptance of the same.

Remedies

You acknowledge that CenterOne may be irreparably damaged if this Agreement is not specifically enforced, and damages at law would be an inadequate remedy. Therefore, in the event of a breach or threatened breach of any provision of this Agreement by you, CenterOne shall be entitled, in addition to all rights and remedies, to an injunction restraining such breach or threatened breach, without being required to show any actual damage or to post an injunction bond, and/or to a decree for specific performance of the provisions of this Agreement.

For purposes of this Section, you agree that any action or proceeding with regard to such injunction restraining such breach or threatened breach shall be brought in the courts of record of Broward County, Florida, or the United States District Court, Southern District of Florida. You consent to the jurisdiction of such court and waive any objection to the setting of the venue of any such action or proceeding in such court. You agree that service of any court paper may be effected on such party by mail or in such other manner as may be provided under applicable laws, rules of procedure or local rules.

Miscellaneous

This Agreement is to be governed and construed in accordance with the internal laws of the State of Florida, without regard to principles of conflicts of laws.

If any portion of this Agreement is deemed unlawful, void or unenforceable by any court of competent jurisdiction, this Agreement as a whole shall not be deemed unlawful, void or unenforceable, but only that portion of this Agreement that is unlawful, void or unenforceable shall be stricken from this Agreement.

The headings contained in this Agreement are for convenience of reference only, are not to be considered a part of this Agreement, and shall not limit or otherwise affect in any way the meaning or interpretation of this Agreement.

All covenants, agreements, representations and warranties made in this Agreement, as may be amended by CenterOne from time to time, shall survive your acceptance of this Agreement

PREFIX

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INTRODUCTION

Intended Use

This website will be utilized to enable reports to be readily available to CenterOne remarketing clients. These reports will be made available via secured access over the Internet through the CenterOne website.

You will be able to access the following real-time physical sales reports:

- Remarketing Overview YTD Sales
- Auction and Internet Sales Summary and Detail reports
- Silver Certified Auction and Internet Sales Summary and Detail reports
- Internet Sales Summary and Detail reports
- Direct Sales by Dealer Detail report

MINIMUM REQUIREMENTS

Mandatory

- Microsoft® Windows 2000 Windows NT® and Windows XP®
- Microsoft Internet Explorer 5.5 or higher

Optional (For viewing files)

- Adobe Acrobat Reader®
- Microsoft Excel®
- Microsoft Word®



Notice

Adobe Reader can be downloaded free of charge. Please go to www.adobe.com.

Enabling the Needed Security for ActiveX Error Message

If you receive this error message your security settings need enabled in Microsoft Windows.

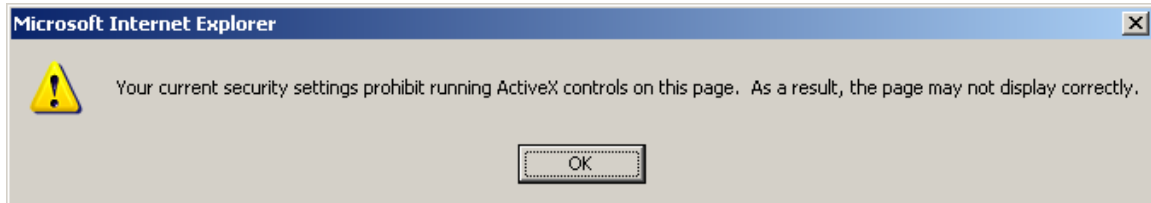


Figure 1 - Enable ActiveX Error Message

1. Click the **TOOLS/INTERNET OPTIONS** menu on your Windows toolbar.
2. Click the Security tab.
3. Click the **TRUSTED SITES** icon.
4. Click **SITES**.

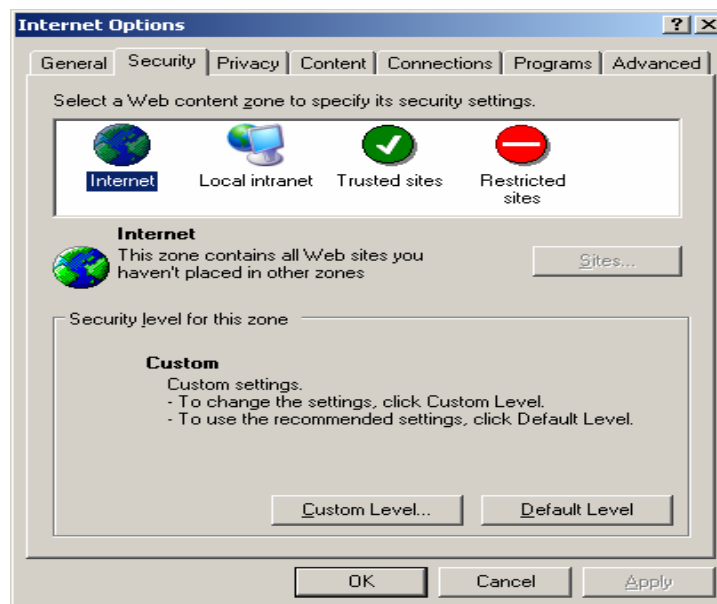


Figure 2 – Tools/Internet Options

5. Proceed to add the following address [HTTP://www.evrms.com](http://www.evrms.com) as shown in Figure 3.
6. Click **ADD** followed by **OK**.

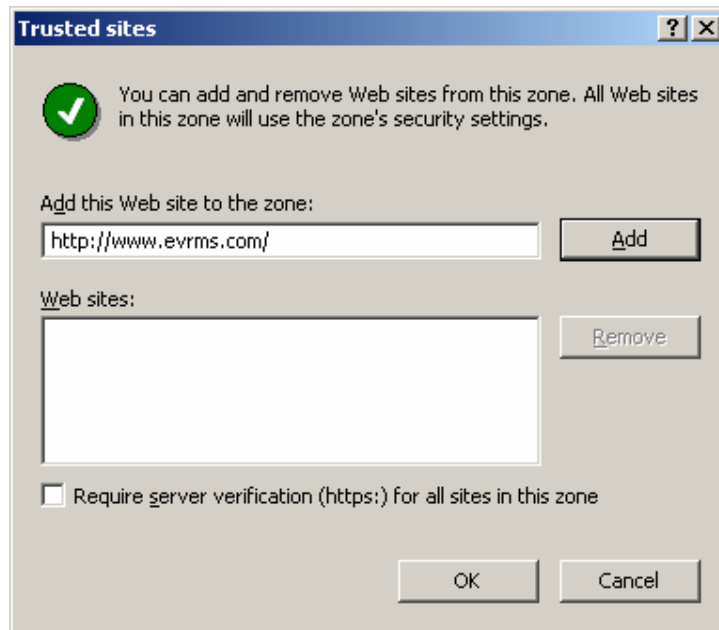


Figure 3 - Trusted Sites

SUPPORT

CenterOne offers three types of support:

1. The online User Guide. You can press **CTRL + F** on your keyboard to access the search feature.

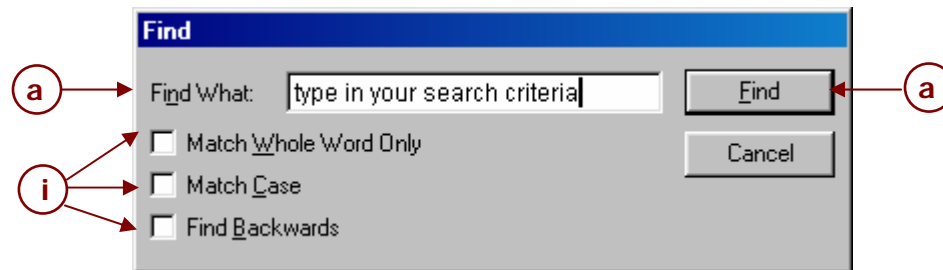


Figure 4 - Search and Find Help

- a) Type in your search criteria in the **Find What** field.
 - i. If you want to modify your search, click the check box next to:
 - **Match Whole Word Only,**
 - **Match Case,** or
 - **Find Backwards**
 - b) Click **FIND**.
2. E-mail clientrelations@ctrone.com
 3. Contact your Client Relations representative directly by e-mail or phone.

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ABOUT THIS MANUAL

Chapter One: Describes how to logon for the first time and how to navigate the screens.

Chapter Two: This chapter will guide you on how to perform a search. The search can be performed on various fields.

Chapter Three: This chapter will guide you on auction inventories. You will be able to see a summary for each auction. You can select an auction name to display the detailed inventory by vehicle. You can then select an individual vehicle by its VIN and see specific details of that vehicle.

Chapter Four: Describes how to access the reports. You can receive physical vehicle sales reports, pro-active reports and "other" reports.

Chapter Five: The auction calendar allows you to select a current, prior or future auction sale date. If you select a prior sale date, the list will display all vehicles that ran in that auction sale and whether or not the vehicle was sold.

Chapter Six: Describes administration functions such as; changing name, phone number, e-mail address and/or passwords.

CONVENTIONS

- **Bold** typeface indicates screen names
- **BOLD UPPER CASE** typeface indicates buttons to press
- ***Bold Italic*** typeface indicates a link to click which will bring you to another screen or window
- *Italic* indicates data that needs to be entered



Notice

Used to make a procedure easier, or to bring attention to an idea. If ignored can cause missing data and/or inconvenience.

GLOSSARY

Term or Acronym	Definition
AutoIMS	Customer-Driven inventory management system developed in conjunction with participating auctions managed by AutoIMS.
Average Adjusted Black Book	Average wholesale Black Book for the applicable week adjusted for equipment and mileage
Average Black Book	Average wholesale Black Book for the applicable week. Black Book set on the Georgia National Edition
Certification	Vehicles are sold with either a certified or non-certified tag. Certification program developed by CenterOne. Certified vehicles are considered premium units.
Cyber Auction	Internet sales channel where there is dealer bidding online.
Cyberlot	Internet sales channel where dealers Click and Buy for a fixed price online.
Damage Occurrence	Problem announcement deducts used in the calculation of the floor price for frame (Fr), gray market (G), municipal vehicle (M), Canadian vehicle (C), TMU (T), flood (FL), salvage title (S), re-assigned VIN (R), as is (A).
DMG	The total damage amount noted on the auction condition report
Floor	Average wholesale Black Book adjusted for mileage, equipment, 60% of the auction condition report damage, and other adjustments as needed for problem announcements. Refer to Damage Occurrence definition.
Ground Date	This will be either the actual ground date if applicable or the repossession date if applicable or the date we began tracking this vehicle within our logistics system
IMS	Refer to AutoIMS definition
Invoice Date	The date a Direct Sale vehicle sold to the dealer
Legal Sale Date	The legal sale date for repossession units
MMR (Auto)	Reflects the average sale price of similar vehicles with approximately the same mileage per Manheim Market Report (MMR).
MMR (Man)	Reflects the average sale price of similar vehicles with approximately the same mileage per CenterOne Auction Representatives.
Rep	The name of the CenterOne Financial Services Auction Representative assigned to a particular sale
Sales Channel	The means in which the vehicle was sold
Sale Date	The date the vehicle sold at auction
Sale Price	The gross sales price for the vehicle
Term Type	Method by which an account is termed in the client's host system and as provided to CenterOne by the client, i.e., voluntary repossession, involuntary repossession, repossession, early term, full term, etc.
Title Received Date	Date the title was received at the auction.
Title Sent Date	Date the title was sent to the auction.
VCR	Vehicle Condition Report
Vehicle Status	Current status of vehicle as it goes through the liquidation process.
VIN	Vehicle Identification Number



FREQUENTLY ASKED QUESTIONS

Q: What do I do if I forget my password?

A: On the **Login** screen, click *Forgot Password?*. Your password hint will display. If you are still not able to access the system, please contact your Client Relations representative who can help you reset your password.

Q: How do I obtain access for a new employee?

A: Contact your Client Relations representative who can help you setup, change or delete access for you.

Q: When are the Monthly Vehicle Sales Reports finalized and available online?

A: CenterOne's finance department performs an audit after month end prior to finalizing these reports. Once this audit is completed, the final reports will be placed under the Monthly Vehicle Sales Reports tab.

Q: Why would the Monthly Vehicle Sales Reports differ from the on request Vehicle Sales Reports?

A: The results on the Monthly Vehicle Sales Reports are frozen as of a specific date and point in time. The results on the Vehicle Sales Reports and Search screen reflect dynamic, real time information. After the Monthly Vehicle Sales Reports are finalized, an arbitration or other change could take place resulting in a difference in the reports.

GETTING STARTED

This chapter will help you understand the screens and how to navigate the website.

Logging on for the First Time

Access the CenterOne website by entering www.centeronefinancial.com in your browser. Select the **CLIENT ACCESS** button on the HOME page. The following **Login** screen as displayed in Figure 5 displays.

CenterOneSM
FINANCIAL SERVICES
A JM Family Enterprises, Inc. Company

Message from the Director of Remarketing

Welcome to the Client section of our newly re-designed CenterOne website which has been developed exclusively for you, our valued client.

In past months, you had to shuffle through e-mails and hard copies to obtain month-end vehicle remarketing results. This month, you can begin accessing real-time sales results and physical sales reports on-line. We are very excited about this first release which allows you to easily access your sales results daily and your monthly sales results immediately after month end.

For help using the site, select the link to the User Guide located at the bottom of each page in the site. This guide contains field definitions, detailed descriptions of each function and a Frequently Asked Questions section. The User Guide is an excellent source to use in understanding and navigating the site. If you have additional questions regarding this site, please contact your Client Relations representative who will gladly assist you.

Your input is very valuable to us, therefore, we ask that you please provide feedback once you've had the opportunity to explore the site and become more familiar with the functionality. We thank you again for your continued business support and for allowing us the opportunity of providing valued servicing solutions to your organization.

Sincerely,
Jay M. Hinchman

LOGIN

User Login

User Name
xxx

Password

I accept the Terms of use

Login

[Forgot Password?](#)

Figure 5 - 1st Log On Screen

1. Enter the default *Username* and *Password* given to you by the system administrator. The first time you logon to the system, you will be prompted to change your password.
2. Click in the check box **"I accept the Terms of Use"** There will be a link to the terms of use on each page of the website in the event you want to review it.
3. Click **LOGIN**.

4. The **Password Change** screen displays.

Please enter the current password then enter new password twice then enter a password hint and finally click the submit button

**** Passwords must be changed every 60 days. ****
**** Passwords must be between 6 and 20 characters ****

You must change your password to continue.

User Id **JSMITH**

Current Password 1

2 → New Password

Confirm New Password 3

4 → Password Hint

Last password change

5 →

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Figure 6 – Change Password Screen

1. Enter your Current Password.
2. Enter The New Password.
3. Confirm the New Password by typing the new password again.
4. Enter a *Password Hint*.
5. Click **SUBMIT**.
6. A screen displays confirming your password has been accepted as displayed in Figure 7. The user name and password are checked against the database and if the username and password do not match, a message displays in red that states "Invalid User Name Please Try Again..."
7. After your password has been accepted click **CONTINUE**.

Notice

- Passwords must be between 6 and 20 characters. Any printable characters will be accepted.
- You must change your password every 60 days.

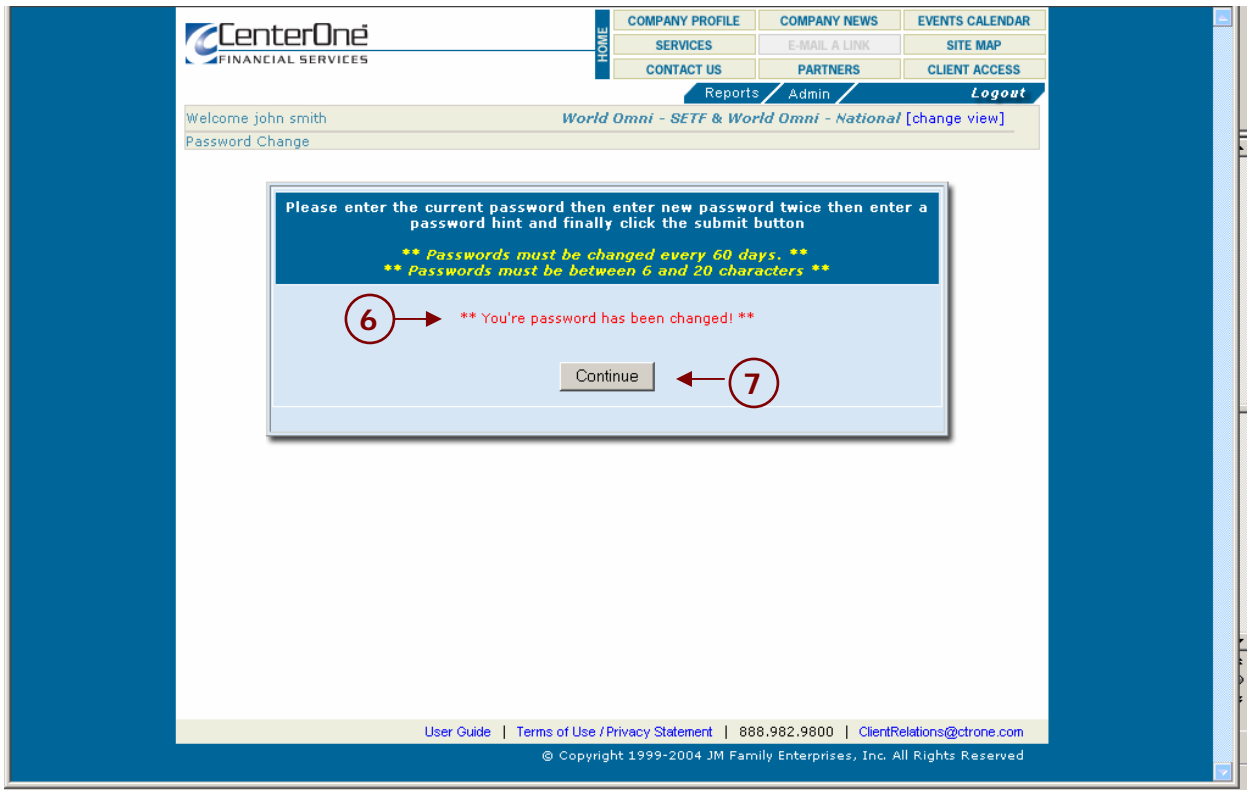


Figure 7 - Confirmation of Password Acceptance

Navigating the Screens – Design and Description

This section will get you familiar with the screens, buttons and will help you navigate the website.

Menu Bar

The Menu Bar displays the buttons to select the area of the website you want to access. You can also logout from here.



Figure 8 - Menu Bar Buttons

Notice that the selected button becomes yellow.



Bottom of Menu Bar

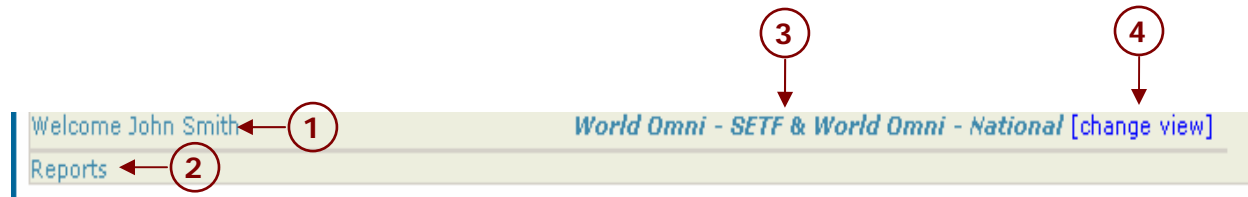


Figure 9 Bottom of Menu Bar

This area on the bottom of the menu bar will indicate:

1. The name of the person who is logged onto the system.
2. The area of the website that is accessed.
3. The report or list you are viewing.
4. The link to change the report or list you are viewing.

Bottom of Screens



Figure 10 - Bottom of Screens

- **User Guide** – Click this link to go to the user guide
- **Terms of Use/Privacy Statement** – Click this link to view the Terms of Use and privacy statement
- **888-982-9800** – CenterOne's toll-free telephone number
- **ClientRelations@ctrone.com** - E-mail address of Client Relations. Click this link and it will automatically open an e-mail that is pre-addressed.



Button Functions

CHANGE	Changes the view to the view that was selected
CLEAR ALL FIELDS	Clears all fields selected
CLOSE	Closes the screen you are in
EXPORT TO EXCEL	Exports a selected report to an Excel worksheet
GET AS PDF	Turns a selected report into a PDF document
SUBMIT	Submits data that you entered
UPDATE	Updates your screen with data or parameters entered
CLOSE WINDOW	Closes the pop-up screen you are viewing
PREVIEW REPORT	Preview a report before printing, exporting or turn into a PDF document
RESET FIELDS	Reset fields you have selected to the default settings
VIEW PDF	View a PDF report document

Change View

Clicking the **Change View** link on any page in the site accesses this screen. It allows you to change the default view to one or many portfolios for all reports and lists throughout the site.

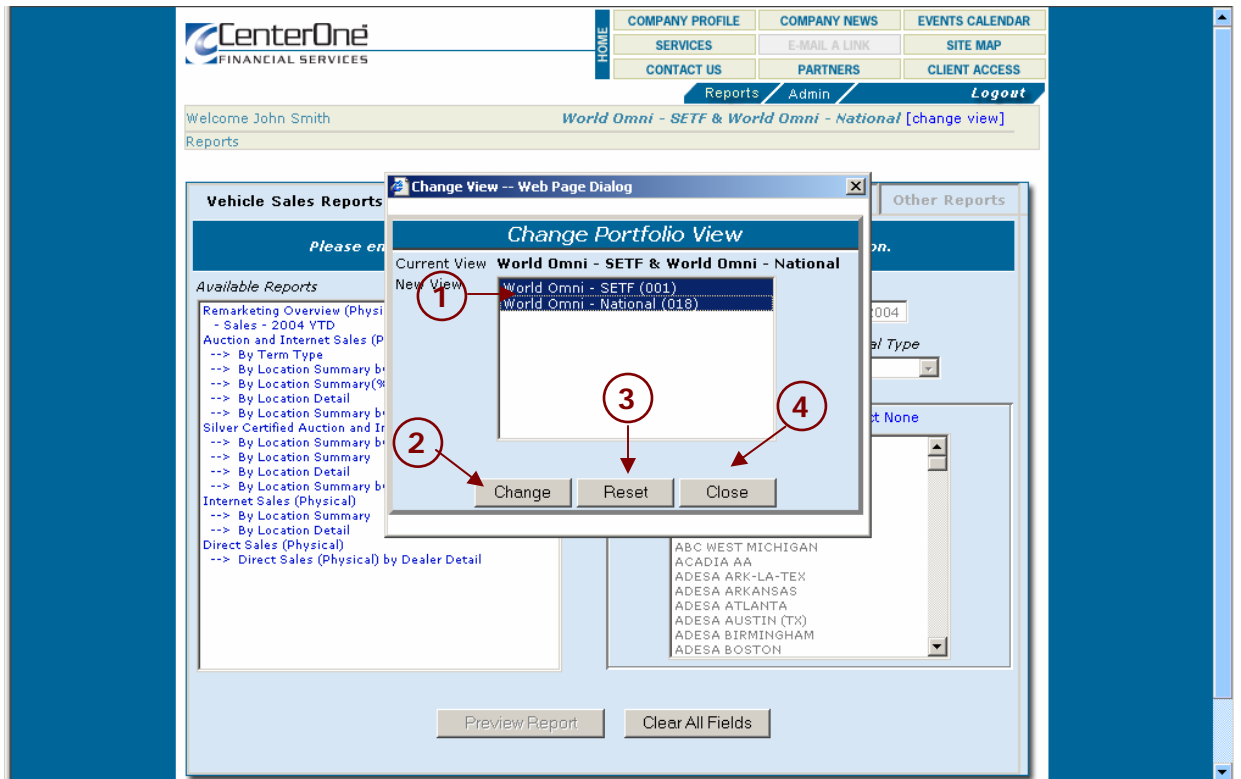


Figure 11 - Change View

1. Select the portfolio you want to view. If you want to view more than one portfolio, hold the Control key on your keyboard as you select each portfolio.
2. Click **CHANGE** for the new view.
3. Click **RESET** if you want to reset the view to the original setting.
4. Click **CLOSE** to close the screen.

PERFORMING A SEARCH

This chapter will guide you on how to perform a search. The search can be performed on various fields.

You can access the real time reports by clicking on the **SEARCH** button on the menu bar.

Search

Figure 12 - Search Button

Notice that when a button is selected, the text will turn yellow and the tabs for the available reports will display.

The screenshot shows the CenterOne Financial Services search interface. At the top, there is a navigation menu with tabs for Search, Inventory, Reports, Auction Calendar, Admin, and Logout. The Search tab is highlighted. Below the navigation menu, there is a header area with the CenterOne logo and a navigation table. The main search area is titled "Please enter your inquiry below and click the SEARCH button". It contains several search fields, each with a numbered callout:

- 1: VIN (last 6 or 17) - Input field containing "530559"
- 2: Year - Dropdown menu set to "- ALL -"
- 3: Make - Dropdown menu set to "- ALL -"
- 4: Model - Input field
- 5: Collateral Group - Dropdown menu set to "- ALL -"
- 6: Make (Other) - Input field
- 7: Mileage - Input field with a greater-than sign (>) and a dropdown arrow
- 8: Days in Inventory - Input field with a greater-than sign (>) and a dropdown arrow
- 9: Sales Channel - Dropdown menu with options: Auction, Autodaq, Client Response, Commit Trans, Cyber Auction, Cyberlot
- 8: Auction(s) - Dropdown menu with options: - ALL -, *** ABC ATLANTA, *** ALABAMA AUTO AUCTION, ABC ATLANTA, ABC DETROIT/TOLEDO, ABC INDIANNAPOLIS
- 9: Collateral Type - Dropdown menu set to "- ALL -"
- 10: Titles Outstanding? - Checkbox (unchecked)
- 11: Certified? - Checkbox (unchecked)
- 12: Vehicle Status - Dropdown menu with options: - ALL -, CANCELLED, GROUND, REDEEMED, SOLD, TRANSIT

At the bottom of the search area, there are two buttons: "Search" and "Clear All Fields".

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Figure 13 - Search Fields



1. **VIN Number** - Enter the VIN number of the vehicle you are searching.



Notice

- You may use the full 17 digit VIN number or the last 6 digits of the VIN.
 - The most frequent use will be by using the last 6 digits.
2. **Year** - Enter the year of the vehicle you want to search. You can use the default **ALL** or put in a range of years. If you know the year you would like to search, put that year on both Year fields.
 3. **Make** - Right click on the down arrow from the drop down menu to view all the vehicles available. Right click on the vehicle make you want to search. You can use the default **ALL** to search all vehicles.




Figure 14 - Make Selection

4. **Model** – Enter the model of the vehicle you would like to search. Leave this field blank if you want to search all models.
5. **Collateral Group** – Choose **Automobiles** or **Non-Automobiles** from the drop down menu. You can use the default **ALL** for all vehicles. An example of non-automobiles would be boats, motorcycles and RVs.
6. **Make (Other)** Enter the make of non-automobiles in this field. Leave this field blank for none or all.
7. **Mileage** – You can choose the mileage you prefer. Leave this field blank if you want to search on all mileage. Choose > in the drop down menu for a mileage “greater than” or choose < for a mileage “less than”. Enter the required mileage in the blank field.
8. **Days in Inventory** - You can choose the days in inventory you prefer. Leave this field blank if you want to search on all days. Choose > in the drop down menu for days “greater than” or choose < for days “less than”. Enter the required mileage in the blank field.
9. **Sales Channel** – Choose the channel from the drop down box. You can use the default **ALL** to search all channels.



Notice

- The channels that are available are:
 - Auction
 - Cyber Auction
 - Cyberlot
 - Unassigned

- 
10. **Auction(s)** – You can choose one or multiple auctions selections. For multiple selections press and hold the **Ctrl** on your keyboard to make the selections. You can use the default **ALL** for all auctions.
 11. **Collateral Type** – You can choose a collateral type from the drop down menu. You can use the default **ALL** for all collateral types.
 12. **Titles Outstanding?** – If you want to search vehicles that have outstanding titles click this check box. To search titles outstanding for vehicles that are at auction, click this check box and also select the Vehicle Status of 'Ground'. If the check box is clicked and a Vehicle Status is not selected, then all vehicles with titles outstanding will be searched regardless of status. If the check box is empty then all vehicles will be searched including those with and without a title outstanding.
 13. **Certified?** – If you want to search vehicles that are certified click this check box. If the check displays vehicles that are certified will be searched. If the check box is empty then all vehicles will be searched.
 14. **Vehicle Status** – Click on the status from the vehicle status menu. You can use the default **ALL** for all statuses. Please note that the status of 'Cancelled' displays vehicles that were assigned to CenterOne in error.
 15. Click **SEARCH** when you have selected your criteria.
 16. If you want to clear the fields and start over click **CLEAR ALL FIELDS**.



CenterOne
FINANCIAL SERVICES

HOME

COMPANY PROFILE	COMPANY NEWS	EVENTS CALENDAR
SERVICES	E-MAIL A LINK	SITE MAP
CONTACT US	PARTNERS	CLIENT ACCESS

Search / Inventory / Reports / Auction Calendar / Admin / **Logout**

Welcome training 7 World Omni - SETF [change view]

[Search](#) > Search Results

Search Results

VIN (last 6 or 17) [530559](#)

VIN	Year Make Model	Miles	Auction	Status	Sales Channel	Sale Price	Sale Date	Days in Inv.
1NXBR12E11Z530559	2001 TOYOTA COROLLA	29,713	ABC Southeast Florida AA	SOLD	Auction	\$2,100	6/2/2005	43

Vehicles **1**

[Search Again](#)

[Export To Excel](#) [Get As PDF](#)

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Figure 15 - Search Result

Figure 15 displays the result of the search from Figure 14 - Make Selection.

INVENTORY

This feature provides you with auction inventories. You will be able to see a summary for each auction. You can select an auction name to display the detailed inventory by vehicle. You can then select an individual vehicle by its VIN and see specific details of that vehicle.

You can access the inventory screens by clicking on the **INVENTORY** button on the menu bar.

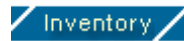


Figure 16 - Inventory

Notice that when a button is selected, the text will turn yellow and the tabs for the available reports will display.



- [HOME](#)
- [COMPANY PROFILE](#)
- [COMPANY NEWS](#)
- [EVENTS CALENDAR](#)
- [SERVICES](#)
- [E-MAIL A LINK](#)
- [SITE MAP](#)
- [CONTACT US](#)
- [PARTNERS](#)
- [CLIENT ACCESS](#)

- [Search](#)
- [Inventory](#)
- [Reports](#)
- [Auction Calendar](#)
- [Admin](#)
- [Logout](#)

Welcome training 7 [World Omni - SETF \[change view\]](#)
 Inventory

Inventory by Auction & Sales Channel					
Auction	Total Vehicles	Sales Channels			
		Cyberlot	Cyber Auction	Auction	All Others
ABC Minneapolis	1	0	0	1	0
ABC South Tampa	127	14	1	111	1
ADESA Birmingham	23	1	1	20	1
ADESA Buffalo	1	0	0	1	0
ADESA Charlotte	50	1	9	40	0
ADESA Cinn/Dayton	2	0	0	2	0
ADESA Concord	1	0	0	1	0
ADESA Dallas	1	0	0	1	0
ADESA New Jersey	3	0	0	3	0
ADESA Ori/Sanford	1	0	0	1	0
AUTOWAY TOYOTA	1	0	0	0	1
BUTLER TOYOTA	1	0	0	0	1
Chattanooga AA	25	4	0	18	3
Cherokee County	3	0	0	0	3
COASTAL MOTORS	1	0	0	0	1
COBB COUNTY TOY	6	0	0	0	6
Direct Sales Channel	2	0	0	1	1
Jim Barkley Toyota	1	0	0	0	1
LEXUS OF PEMBROKE P	2	0	0	0	2
Manheim Atlanta AA	17	0	2	14	1
Manheim Fredricksburg AA	1	0	0	1	0
Manheim Gtr Chicago AA	1	0	0	1	0
Manheim Gtr Tampa Bay AA	9	0	0	9	0
TOTALS	362	23	13	290	36



- [Export To Excel](#)
- [Get As PDF](#)

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Figure 17 - Inventory

The inventory will allow you to view:

- Auctions
 - Total vehicles at each auction
- Sales Channels (number of vehicles per channel)
 - Cyberlot
 - Cyber Auction
 - Auction
 - All others

1. Click on an inventory you want to view. In this example the first auction in the alphabetical list (ABC Minneapolis) was used. The details of the chosen auction displays.

CenterOne FINANCIAL SERVICES

HOME COMPANY PROFILE COMPANY NEWS EVENTS CALENDAR
SERVICES E-MAIL A LINK SITE MAP
CONTACT US PARTNERS CLIENT ACCESS

Search Inventory Reports Auction Calendar Admin Logout

Welcome training 7 World Omni - SETF [change view]

Inventory > Inventory Detail

Inventory by Auction & Sales Channel Detail

Auction		ABC Minneapolis		Sales Channel		ALL	
VIN	Year Make Model	Miles	Sales Channel	Auction Date	Floor Price	Days in Inv.	
JT3GN86R210198073	2001 TOYOTA 4RUNNER	32,432	Auction	06/07/2005	\$14,345	19	

Vehicles 1

Export To Excel Get As PDF

Data is available beginning January 1, 2004.

Figure 18 - Inventory Data

2. If you want to save the information you can click **EXPORT TO EXCEL** for an Excel worksheet or **GET AS PDF** for a PDF file.
 - a. When you click **EXPORT TO EXCEL**, Excel (if installed on your system) will open and will export the information on your screen into an Excel spreadsheet. You will then need to format the data as needed and save the spreadsheet to your directory. Once the data is in this format, you can modify the spreadsheet and information to suit your needs.
 - b. When you select **GET AS PDF**, Adobe Acrobat (if installed on your system) and create a PDF report of data for you to retain or distribute. This feature puts the data into a pre-determined report format that cannot be changed.
3. You can select any or all sales channels in the Sales Channel field.
4. The inventory data screen will give information such as:

- VIN
- Year, Make and Model
- Miles
- Sales Channel
- Auction Date
- Floor Price
- Days in Inventory

5. If you click on the VIN a screen will display with detailed information on the vehicle. Figure 19 displays a partial view of this screen.

CenterOne FINANCIAL SERVICES

COMPANY PROFILE | COMPANY NEWS | EVENTS CALENDAR
 SERVICES | E-MAIL A LINK | SITE MAP
 CONTACT US | PARTNERS | CLIENT ACCESS

Search | Inventory | Reports | Auction Calendar | Admin | Logout

Welcome training 7 World Omni - SETF [change view]

Inventory > Inventory Detail > Vehicle Detail

Vehicle Information

ABC Minneapolis


Contract Information		Vehicle Information		Mileage	
Client Name <i>World Omni - SETF</i>	Account Number <i>014700927504975049</i>	VIN <i>JT3GN86R210198073</i>	Year Make Model <i>2001 TOYOTA 4RUNNER</i>		
Account Type <i>Lease / Term</i>	Rsd Value <i>\$13,397.42</i>	UVC - Trim Level <i>011 - 4D UTILITY V6 SR5</i>	Int / Ext Color <i>GRAY / N/A</i>	Body Style <i>SR5</i>	Collateral Type <i>Vehicle / Automobile</i>
Posted Expenses <i>\$0.00</i>	Outstnd Bal. <i>\$6.03</i>	Sales Channel <i>Auction</i>		Title Status <i>Title Received</i>	Vehicle Status <i>GROUND</i>
					Certification <i>Not Certified</i>

DATES (Aging)				
Assignment Date (Age)	Title Sent Date	Title Received Date	Legal Sale Date	On Hold Date
<i>5/17/2005 (19)</i>	<i>5/31/2005 (5)</i>	<i>6/1/2005 (4)</i>		

CenterOne Posted Sales Information						
Physical Sale Date	Auction Funds Received	Funds Sent to Client	Client Confirmed Receipt	Sale Price	VP Settlement Amount	Posted Sale Location
						Buyer

Accessories		Floor Price Calculation		Vehicle Pricing	
<input type="checkbox"/> ALUMINUM WHEELS (87)	\$100	Clean Blackbook	\$15,850.00	Floor Price :	\$14,345.00
<input type="checkbox"/> LEATHER (20)	\$500	Rough Blackbook	\$11,950.00	Client Tolerance Price :	\$12,193.25
<input checked="" type="checkbox"/> POWER SUNROOF (12)	\$350	Avg Blackbook	\$13,950.00	==> 85% of Auc Flr	
<input type="checkbox"/> WVO FACTORY AIR (03)	(\$800)	Accessories Installed	\$350.00	MMR Calc Price	\$0.00
<input type="checkbox"/> WVO POWER WINDOWS (09)	(\$400)	Mileage Adjustment	\$300.00	MMR Manual Price:	\$0.00
		Adj. Black Book	\$14,600.00	Cyber Auction Price :	\$0.00
		Damage (\$425.00 * 60%)	(\$255.00)	CyberLot Price :	\$0.00

Figure 19 - Detailed Vehicle Information

- 
6. Click on **GET AS PDF** for a PDF version of the details. (This is not visible on this portion of the detailed report).

REPORTS

This chapter will give you information on how to view reports that use real time data in the **Vehicle Sales Reports** tab, pro-active reports in the **Pro-Active Reports** tab or any other document uploaded by CenterOne for the client in the **Other Reports** tab.

You can access the real time reports by pressing the **REPORTS** button on the menu bar.

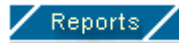


Figure 20 - Reports Button

Notice that when a button is selected, the text will turn yellow and the tabs for the available reports will display.

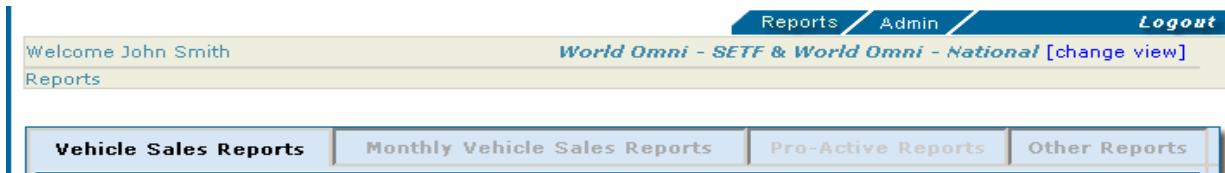


Figure 21 - Available Reports Tab Bar



Notice

The Monthly Vehicle Sales Reports tab is no longer available. However, the reports are now available under the Vehicle Sales Reports tab.

Vehicle Sales Reports Selection Screen

This tab displays Vehicle Sales Reports reflecting real-time activity for Auction, Internet and Direct Sales channels.

Figure 22 - Vehicle Sales Reports Selection Screen

1. Choose the report you want to access from the **Available Reports** tabs.
2. Choose the appropriate parameters (**From Date**, **To Date**, **Collateral Group**, and/or **Collateral Type**). The date parameters do not apply to the Remarketing Overview report.
3. Select the appropriate auctions.
 - a) You can Select All or Select None in the Auction box.
4. Click **PREVIEW REPORT**.
5. If you would like another report, Click **CLEAR ALL FIELDS** and start from Step 1.

**Internet Sales By Location Summary(% BB
World Omni - SETF**

4/1/2005 12:00:00 AM to 6/6/2005 11:59:59 PM by Sale

Auction	Total Avail	Total Sold	% Sold	Mdl Yr	Miles	Damage	AutoIMS Expenses	Sale Price	Averages		
									Black Book	Adj. Blk Bk	% BB
INTERNET SALES											
Orlando Longwood AA	91	8	8.8%	2001.5	35,403	\$286	\$340	\$12,100	\$10,506	\$10,894	115.4
ABC South Tampa	159	26	16.4%	2001.3	37,253	\$334	\$452	\$11,477	\$9,995	\$10,322	114.8
Chattanooga AA	59	9	15.3%	2000.7	51,738	\$512	\$259	\$9,950	\$8,667	\$8,883	114.8
Manheim P.A.	10	1	10.0%	2001.0	54,050	\$620	\$407	\$9,450	\$8,700	\$8,700	108.8
ADESA Charlotte	109	23	21.1%	2001.4	44,732	\$345	\$383	\$12,050	\$11,111	\$11,255	108.8
ADESA Birmingham	26	3	11.5%	2003.3	29,888	\$318	\$426	\$13,333	\$12,308	\$12,417	108.8
Manheim Atlanta AA	18	1	5.6%	2004.0	17,523	\$555	\$577	\$29,950	\$30,375	\$30,750	98.8
Copart AA	5	5	100.0%	2002.0	50,931	\$8,965	\$48	\$1,690	\$8,845	\$7,875	19.8
Manheim Gtr Chicago AA	1	0	0.0%	0.0	0	\$0	\$0	\$0	\$0	\$0	
Manheim Gtr Phoenix AA	5	0	0.0%	0.0	0	\$0	\$0	\$0	\$0	\$0	
Manheim Gtr Tampa Bay AA	3	0	0.0%	0.0	0	\$0	\$0	\$0	\$0	\$0	
ADESA Dallas	1	0	0.0%	0.0	0	\$0	\$0	\$0	\$0	\$0	
Total for INTERNET SALES	487	76	15.6%	2001.4	41,608	\$927	\$370	\$11,181	\$10,496	\$10,663	106.5
TOTAL SALES	487	76	15.6%	2001.4	41,608	\$927	\$370	\$11,181	\$10,496	\$10,663	106.5

Note : Information calculated as a weighted average

All information from AutoIMS except for pricing valuations

Damage Occurrences : Fr = Frame, G = Gray Market, M = Municipal Vehicle, C = Canadian Vehicle, T = TMU, Fl = Flood, S = Salvage Title, R = Re-assigned VIN, A = As-Is

Export To Excel

Get As PDF

Close Window

Figure 23 - Sample Vehicle Sales Report

- If you want to save the information you can click **EXPORT TO EXCEL** for an Excel worksheet or **GET AS PDF** for a PDF file.
 - When you click **EXPORT TO EXCEL**, Excel (if installed on your system) will open and will export the information on your screen into an Excel spreadsheet. You will then need to format the data as needed and save the spreadsheet to your directory. Once the data is in this format, you can modify the spreadsheet and information to suit your needs.
 - When you select **GET AS PDF**, Adobe Acrobat (if installed on your system) and create a PDF report of data for you to retain or distribute. This feature puts the data into a pre-determined report format that cannot be changed.
- Click **CLOSE WINDOW** to close the window and go back to the reports selection screen.

Pro-Active Sales Reports

This tab displays the final month end **Pro-Active Sales Reports**.

The screenshot shows the CenterOne Financial Services website interface. At the top, there is a navigation menu with links for COMPANY PROFILE, COMPANY NEWS, EVENTS CALENDAR, SERVICES, E-MAIL A LINK, SITE MAP, CONTACT US, PARTNERS, and CLIENT ACCESS. Below the navigation menu, there is a user greeting: "Welcome John Smith" and "World Omni - SETF & World Omni - National [change view]". The main content area features a tabbed interface with four tabs: "Vehicle Sales Reports", "Monthly Vehicle Sales Reports", "Pro-Active Reports", and "Other Reports". The "Pro-Active Reports" tab is selected. Below the tabs, there is a section titled "Available Pro-Active Reports" with the instruction "Please click on the ICON in the right column to retrieve the file." A table with the following columns is shown: "Date", "Report Name", "Description", "File", and "Owner". The table is currently empty, displaying the message "No reports available at this time." Red circles and arrows highlight the "Pro-Active Reports" tab (labeled 1) and the "File" column header (labeled 2).

Date	Report Name	Description	File	Owner
No reports available at this time.				

Figure 24 - Pro-Active Sales Reports Selection Screen

1. Choose the report you want to access from the available reports.
2. Click on the file icon in the **File** column for the corresponding report. File formats may include Microsoft Excel and Word and Adobe PDF.

Other Reports

This tab displays other reports that CenterOne provides on a regular basis including quarterly Peer Reporting Reports.

CenterOne
FINANCIAL SERVICES

HOME

COMPANY PROFILE COMPANY NEWS EVENTS CALENDAR
SERVICES E-MAIL A LINK SITE MAP
CONTACT US PARTNERS CLIENT ACCESS


Search Inventory Reports Auction Calendar Admin Logout

Welcome training 7 World Omni - SETF [change view]

Reports

Vehicle Sales Reports Monthly Vehicle Sales Reports Pro-Active Reports **Other Reports**

Available Other Reports
Please click on the ICON in the right column to retrieve the file.

Date	Report Name	Description	File	Owner
11/30/2004	November 2004/ Manheim Report	Manheim Used Vehicle Value Index		All Clients

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Figure 25 - Other Reports Selection Screen

1. Choose the report you want to access from the available reports.
2. Click on the file icon in the **File** column for the corresponding report. File formats may include Excel, PDF and Word.
 - a. When you open a report in Microsoft Word or Excel (if installed on your system) you will need to format the data as needed and save the document to your directory. Once the data is in this format, you can modify the spreadsheet and information to suit your needs.
 - b. When you open an Adobe Acrobat (if installed on your system) PDF file, the data is in a pre-determined format that cannot be changed.

AUCTION CALENDAR

The auction calendar allows you to select a current, prior or future auction sale date. If you select a prior sale date, the list will display all vehicles that ran in that auction sale and whether or not the vehicle was sold. You will see the dollar amount in the **Sale Price** column. You can then select a specific vehicle by clicking on the VIN to see the detail and any auction notes relating to the sale under **Auction Block Information**.

You can select a current or future date to view all the vehicles to run at that sale.

You can access the auction calendar by clicking on the **AUCTION CALENDAR** button on the menu bar.

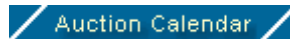


Figure 26 - Auction Calendar

Notice that when a button is selected, the text will turn yellow and the tabs for the available reports will display.

The screenshot shows the Auction Calendar interface. At the top, there is a navigation bar with tabs: Search, Inventory, Reports, Auction Calendar (highlighted in yellow), and Admin. A Logout button is also present. Below the navigation bar, the user is logged in as 'training 7' and the page title is 'World Omni - SETF [change view]'. The main content area displays the Auction Calendar for June 2005. The calendar grid shows days from Sunday to Saturday. Auction events are listed for each day, including locations like ABC South Tampa, ADESA Birmingham, Chattanooga AA, Manheim Atlanta AA, Manheim P.A., ABC Southeast Florida AA, ADESA Charlotte, ADESA New Jersey, Manheim Atlanta AA, Manheim Gtr Tampa Bay AA, ABC Minneapolis, ADESA Cinn/Dayton, Chattanooga AA, Manheim St. Louis AA, ADESA Birmingham, ADESA Charlotte, and ADESA Birmingham/ADESA Charlotte. Callouts 1a, 1b, and 1c point to navigation controls (previous/next month, month/year dropdown, and GO TO TODAY button) respectively. Callout 2 points to a 'Get As PDF' button at the bottom of the calendar grid.

Figure 27 - Auction Calendar

1. Click on the date you want to view.
 - a. If you want to advance the month click (**>>**) to go forward one month or (**<<**) to go backward one month, or
 - b. You can enter the date in the date fields, then click **GO** to go to the date entered, or
 - c. You can go to today's date by clicking **GO TO TODAY**.
2. If you want to save the information you can click **Export to Excel** for an Excel worksheet or **GET AS PDF** for a PDF file. When you select **GET AS PDF**, Adobe Acrobat (if installed on your system) and create a PDF report of data for you to retain or distribute. This feature puts the data into a pre-determined report format that cannot be changed.
3. Click on any auction you would like to view. A screen will display the vehicles on the auction block.

CenterOne
FINANCIAL SERVICES

HOME

COMPANY PROFILE	COMPANY NEWS	EVENTS CALENDAR
SERVICES	E-MAIL A LINK	SITE MAP
CONTACT US	PARTNERS	CLIENT ACCESS

Search / Inventory / Reports / Auction Calendar / Admin / Logout

Welcome training 7 World Omni - SETF [change view]

Auction Calendar > Auction Block Summary

Auction Block Summary for ABC SOUTH TAMPA on 6/1/2005

VIN	Run Nbr	Year	Make	Model	Mileage	Black Book	Adj. Black Book	Full CR Amt.	Major Pblm Deduct	Mech. Est.	Floor Price	Sale Price
JTDDR32T4Y0040321	1	2000	TOYOTA	CELICA-GT	37,398	\$8,100	\$8,800	\$140	\$0.00	\$0.00	\$8,716	\$0

Vehicles 1

Back Export To Excel Get As PDF

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Figure 28 - Auction Block Summary

- If you click on the VIN a screen will display with detailed information on the vehicle. Figure 29 displays a partial view of this screen.

The screenshot displays the CenterOne Financial Services interface. At the top, there is a navigation menu with links for HOME, COMPANY PROFILE, COMPANY NEWS, EVENTS CALENDAR, SERVICES, E-MAIL A LINK, SITE MAP, CONTACT US, PARTNERS, and CLIENT ACCESS. Below this is a secondary navigation bar with Search, Inventory, Reports, Auction Calendar, Admin, and Logout. The main content area shows a welcome message and a breadcrumb trail: Auction Calendar > Auction Block Summary > Vehicle Detail. The vehicle information section is titled 'ABC South Tampa' and is divided into several sections:

- Contract Information:** Client Name (World Omni - SETF), Account Number (014700926498564985), Account Type (Lease / Term), Rsd Value (\$9,450.00), Posted Expenses (\$0.00), and Outstnd Bal. (\$1,036.51).
- Vehicle Information:** VIN (JTDDR32T4Y0040321), Year Make Model (2000 TOYOTA CELICA - GT), UVC - Trim Level (050 - 2D LIFTBACK GT), Int / Ext Color (GRAY / BLACK), Sales Channel (Auction), Mileage (37,398), Body Style (2D Liftback), Collateral Type (Vehicle / Automobile), Title Status (Title Received), Vehicle Status (SOLD), and Certification (Silver Certified).
- Image:** A photograph of a dark-colored Toyota Celica.
- DATES (Aging):** A table with columns for Assignment Date (Age), Title Sent Date, Title Received Date, Legal Sale Date, and On Hold Date. The Assignment Date is 5/3/2005 (33).
- CenterOne Posted Sales Information:** A table with columns for Physical Sale Date, Auction Funds Received, Funds Sent to Client, Client Confirmed Receipt, Sale Price, VP Settlement Amount, Posted Sale Location, and Buyer. The Physical Sale Date is 6/1/2005 (4), Sale Price is \$9,950.00, and Buyer is HONDA CARLAND.
- Navigation:** Buttons for '<<Previous Vehicle' and 'Next Vehicle>>'.
- Accessories:** A table listing AUTOMATIC TRANSMISSION (04) for \$350 and POWER SUNROOF (12) for \$200, with a total of \$350.00.
- Floor Price Calculation:** A table showing Clean Blackbook (\$9,500.00), Rough Blackbook (\$6,400.00), Avg Blackbook (\$8,100.00), Accessories Installed (\$350.00), and Mileage Adjustment (\$350.00).
- Vehicle Pricing:** A table showing Floor Price (\$8,716.00), Client Tolerance Price (\$7,408.60), MMR Calc Price (\$10,200.00), MMR Manual Price (\$10,200.00), and Cyber Auction Price (\$9,950.00).

Figure 29 - Vehicle Information

- Click on **GET AS PDF** for a PDF version of the details. (This is not visible on this portion of the detailed report).

ADMINISTRATION

This screen allows you to change personal information such as; the name, phone and email address.

You can access the inventory functions by pressing the **ADMIN** button on the menu bar.



Figure 30 - Administration Button

Notice that when a button is selected, the text will turn yellow

Administration Screen

Administration & Maintenance

A screenshot of the "Administer Personal Information" screen. The screen has a blue header with the title "Administer Personal Information". Below the header, there is a form with several fields: "User Id" (IPSTERR), "First Name", "Last Name", "Phone Number / Ext" (two separate input boxes), and "Email Address". All these input fields are highlighted in yellow. Below the form are two buttons: "Update" and "Reset". At the bottom of the screen, there is a section titled "Other Options" with a link "Change my Password". Red circles with numbers 1 through 6 and arrows point to the following elements: 1. First Name field, 2. Last Name field, 3. Phone Number / Ext fields, 4. Email Address field, 5. Update button, and 6. Change my Password link.

Figure 31 - Administer Personal Information Screen

1. Enter your first name in the **First Name** field.
2. Enter your last name in the **Last Name** field.
3. Enter your phone number and extension (if applicable) in the **Phone Number / Ext** fields.
4. Enter your e-mail address in the **Email Address** field.
5. Press **UPDATE** to update your information.
6. If you want to change your password, click the **Change my Password** field. The change password screen displays.

Notice

- Passwords must be between 6 and 20 characters. Any printable characters will be accepted.
- You must change your password every 60 days.

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Welcome John Smith | World Omni - SETF & World Omni - National [change view]
Password Change

Please enter the current password then enter new password twice then enter a password hint and finally click the submit button
** Passwords must be changed every 60 days. **
** Passwords must be between 6 and 20 characters **

You must change your password to continue.

User Id JSMITH

1 → Current Password [.....]

2 → New Password [.....]

3 → Confirm New Password [.....]

4 → Password Hint [name of writer]

Last password change

5 → [Submit] [Reset]

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Figure 32 - Change the Default Password

1. Enter your *Current Password*.
2. Enter a *New Password*.
3. Confirm the New Password by typing the new password again.
4. Enter a Password Hint.
5. Click **SUBMIT**.

A screen displays confirming your password has been accepted. The user name and password are checked against the database and if the username and password do not match, a message displays in red that states "Invalid User Name Please Try Again..."